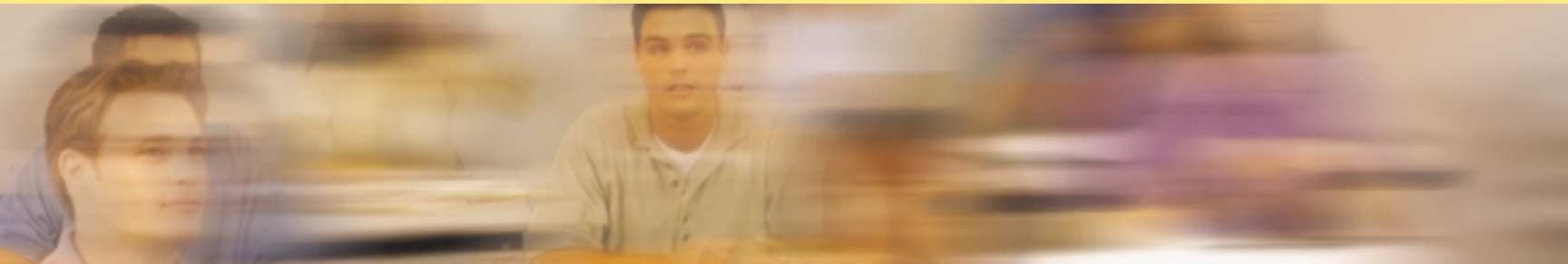


New ideas to ignite your business  
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New ideas to ignite your business



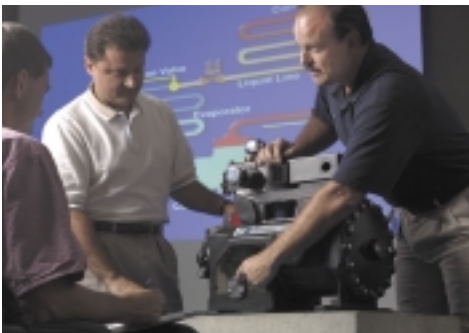
## Idea: Get the knowledge and training to keep your business on the move.

To better serve your customers, get a training solution you can count on, from the most trusted name in the industry – Emerson Climate Technologies.™ Built on decades of experience in developing and applying innovative HVAC/R technology, we have the targeted training expertise you need to keep your employees informed, your customers comfortable and your business growing.



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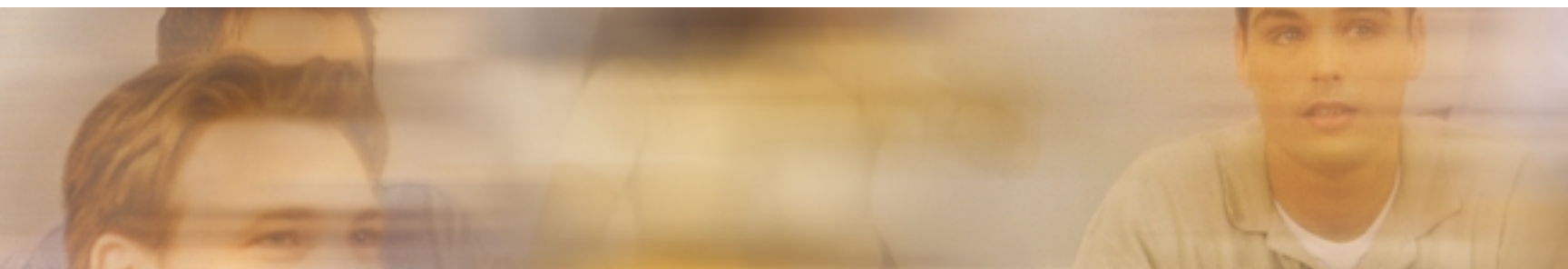
## Idea: Experience the Emerson Climate Technologies education advantage.



Emerson Climate Technologies provides flexible training programs to keep your current employees in the know and get new technicians up to speed. We offer general classes on a broad range of subjects, including air conditioning and refrigeration, as well as customized market-specific classes on topics like supermarket equipment. In addition, we have portable electronic tools that let technicians get training on their own schedule. Our diagnostic programs can even be taken on site to help analyze equipment.

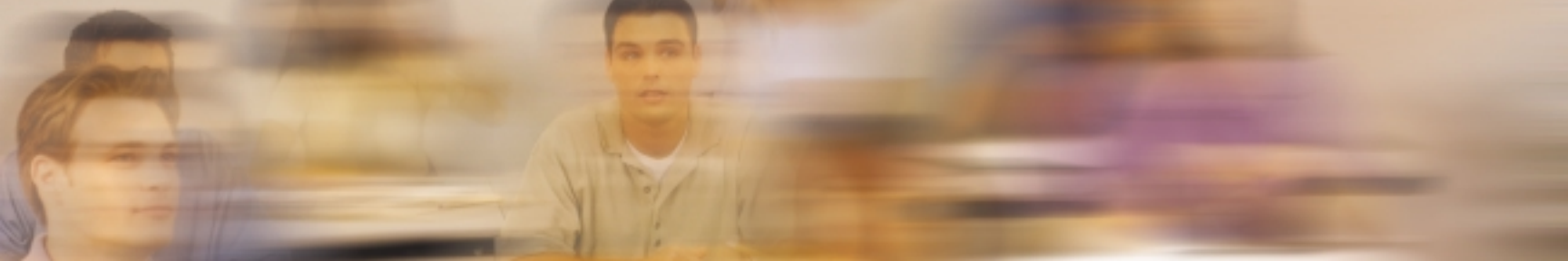
The end result is more knowledgeable employees who can analyze problems quickly and accurately. So your business can make more service calls while significantly reducing time-consuming callbacks. Enabling you to grow your business, along with your hard-earned reputation.

**To learn more about the education advantages you can give your business, go to [EmersonClimateContractor.com](http://EmersonClimateContractor.com).**



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**Idea: Build your business and your reputation with expert training from Emerson Climate Technologies.**



## Idea: Build your knowledge base today. Accelerate your business tomorrow.

There's a world of opportunity to build your employees' skill sets and your reputation. And it all starts right here. Unrivaled training. Superior service. Untouchable expertise. It's time to harness new ideas that do more than just grow your business. They ignite your business. It's time for Emerson Climate Technologies.

### **Air Comfort Products**

Energy-efficient residential and industrial ceiling fans

### **Clive Samuels & Associates**

Consulting engineering services including: electrical, HVAC, lighting, tele and data communications, refrigeration, fire protection, plumbing, commissioning, energy analysis and energy management

### **Computer Process Controls™**

Comprehensive electronic HVAC/R, lighting and energy management control systems for retail, institutional, office and food service applications

### **Copeland®**

Industry-leading refrigeration and air conditioning compressors for commercial and residential applications

### **Design Services Network<sup>SM</sup>**

Comprehensive heating, cooling and refrigeration engineering, design and testing services for HVAC/R, industrial and scientific equipment manufacturers

### **Distribution Services**

Centralized aftermarket support for wholesalers, contractors and end-users, covering the full line of Copeland, Emerson Motors™ and Flow Controls products and services

### **Educational Services<sup>SM</sup>**

Integrated HVAC/R technical training seminars and products for contractors and end-users

### **Emerson Motors**

Leading producer of air moving motors and variable speed controls for the HVAC/R industry

### **Emerson Power Transmission™**

World leader in quality bearing, V-belt drive and power transmission drive products

### **Flow Controls**

Precision electronic and mechanical flow controls to monitor and protect refrigeration and air conditioning systems

### **Fusite®**

Reliable hermetic glass-to-metal terminals, sight glasses and precision metal stampings

### **Retail Services**

Customized retail facility services including remote equipment monitoring, service dispatch, food quality and safety monitoring, power monitoring, energy efficiency analysis and project management

### **Therm-O-Disc®**

Proven reliable temperature controls, sensors, probes, switches and motor protectors for heating and air conditioning applications

### **Ventilation Products**

Completely customizable ventilation systems, including industrial fans and blowers, for the optimal match to your application needs

### **White-Rodgers®**

Your source for programmable thermostats, electronic and media air cleaners, humidifiers, universal gas valves and nitride ignition upgrade kits for most gas furnace HSI applications

[EmersonClimateTechnologies.com](http://EmersonClimateTechnologies.com)



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